

Track Record Private Equity

Kennedy Van der Laan

## Track Record Private Equity

Private equity firms have permanently altered the landscape of corporate transactions. In line with this market development, our corporate transaction practice acts on behalf of domestic and international private equity funds as well as business angels entering into new investments, seeking to restructure existing investments or effectuating an exit. Kennedy Van der Laan is equally experienced in acting on behalf of the target company, its founders and management teams seeking private equity funding.

Our private equity practice focuses on four industry sectors: biotech, technology, media and telecom. This focus is driven by our in depth understanding of these sectors, which allows Kennedy Van der Laan to look beyond the legal technicalities to the strategic considerations that drive the transaction itself and ultimately the success of the client.

Our goal is always to add value to the transaction at hand by leveraging our deep understanding of the market into strategic and pragmatic support to the client. Our expertise covers the full life cycle of a private equity investment, whether it be structuring a seed fund in the biotech sector or maximizing the exit potential of a fully mature investment. Our corporate transaction practice is supported by our expertise in acquisition finance and other related areas such as business restructuring, finance and securities law.

Our track record provides an indication of the depth and breadth of our experience, based on recent transactions.

## Track Record Private equity

### **In the biotech/life sciences sector**

- Creation of a seed fund with Dutch and European partners, acting on behalf of a university
- Advising a UK private equity firm on a merger between Canadian and Dutch biotech companies
- Management buy-out and subsequent first and second round financing by Dutch and European private equity firms and international angels, acting on behalf of the founders of a life sciences company
- Investment by an international bank in a Dutch life science company

### **In the technology/media/telecom sector**

- First financing round by amongst others a Dutch private equity firm in a Dutch company specialising in solutions for digital television
- Investment by a Dutch private equity firm in a Dutch company providing communication solutions through innovative online platforms
- Investment by a Dutch private equity firm in a Dutch company specialising in interactive television
- Acquisition of a software company in the financial sector from a consortium of European private equity firms
- Investment by a US private equity firm in a public-private partnership in the telecom sector
- Acquisition by a US listed corporation of a management software company from a consortium of international private equity firms and private investors
- Reverse take-over of an IT company by a Dutch private equity firm
- Acquisition by a UK private equity firm of an e-zine company
- Multiple investment rounds by institutional and private investors in IT companies
- Various seed money investments by institutional and private investors in Dutch ICT companies

### **In other sectors**

- Investment by Dutch private equity firm in a Dutch company specialising in flowers
- Investment by angels in a Dutch company specialising in market-driven knowledge management
- Various acquisitions of Dutch companies from private equity investors
- Investment by a consortium of European private equity firms in a Dutch company specialising in the manufacturing and selling of wind turbines and turnkey wind park projects
- First financing round by Dutch angels in a Dutch company specialising in the development of an innovative portal for professionals in the field of financial regulatory compliance.
- Investment by a Dutch angel in a Dutch company in the aquamotive industry
- Acquisition by an international private investment firm of a department store chain from a UK private equity firm
- Investment by several foreign private equity firms in Dutch producer of filter solutions for food industry
- Setting up a technology start up incubator on behalf of a financial institution
- Investment by a US investor in the automotive industry

### **Acquisition finance**

- Advising numerous companies and financial institutions on acquisition financing, including financial assistance and ultra virus
- Advising on all aspects of the Financial Supervision Act, including IPO related issues

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